

56045

**MBA 2 Year (3rd Semester)
(New Scheme) Batch 2011-2013**

Examination – December, 2013

TRAINING & DEVELOPMENT

Paper : MBA-306

Time : Three Hours

[M.M. : 80]

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

Note : Attempt *five* questions in all. Question No. 1 of Section - A is *compulsory*. Section - B selecting *one* question from each Unit.. All questions carry equal marks.

SECTION – A

1. Write short notes on :

- (i) Define Training.
- (ii) Competency mapping.
- (iii) Training pedagogy.

(iv) Attributes of training programme.

(v) Role play.

(vi) Brain storming.

(vii) Principle of evaluation.

(viii) E-learning.

SECTION – B

UNIT – I

2. What do you understand by Training ? Briefly discuss its importance in the organizations.
3. Briefly describe the various training functions in context with a pharmaceutical industry.

UNIT – II

4. If you are a manager in an automobile industry, how would you develop an effective training programme for the new comers ?
5. Write short notes on :
 - (a) Training climate.
 - (b) Training aids.

UNIT – III

6. Briefly discuss the training methods for middle level managers in an Organization.
7. What do you mean by Inspiration ? Discuss the mind mapping techniques.

UNIT – IV

8. Describe the term training evaluation and what is the need of evaluation in a training programme ?
9. What is cross culture training ? How it helps in managing various levels of management.